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**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

**No. VAS-3/Impl of M-Wallet with SBI/2015/Vol-I**

**Date: 31.07.2017**

**To,**

**The Chief General Managers  
All Telecom Circles/ Districts**

**Subject: Tariff/ Commission structure for New Connection (Prepaid) transactions through M-Wallet service (MobiCash & Speedpay) - reg.**

The issue of Tariff/ Commission structure for New Connection (Prepaid) transactions through M-Wallet service has been brought to notice of this office. The approval of the competent authority is hereby accorded for the followings:

Tariff/ Commission structure for New Connection (Prepaid) transactions through M-Wallet service (MobiCash & Speedpay) between Franchisee & Retailer shall be as per S&D Policy, which is as follows:

Name of Product/ Service	Particulars	Initial commission to Franchisee	Subsequent commission to Franchisee
Pre-Paid Voice & Data	Plan voucher	90% of Plan voucher or Rs. 100/- whichever is less. For special plans where commission/ discount is specified, the same is applicable.	Nil

a) For (Two Tier) Franchisee – Retailer:

Product	Franchisee	Retailers
New Connection (Prepaid)	30%	70%

b) For (Three Tier) Franchisee – RDs – Retailers

Product	Franchisee	RDs	Retailers
New Connection (Prepaid)	15%	15%	70%

This is for your information and necessary action please.

  
(Sanjay Kumar)  
DGM (VAS-I)

Copy: for necessary action please.

- 1) PGM (S&M), BSNL CO
- 2) M/s Triotech
- 3) M/s Pyro